



2026 INVESTOR CONFERENCE

Fullerton Technology Co., Ltd.

TSE **6136**

Agenda

- **Company Profile**
- **Major Investment**
- **Products and Services**
- **Operation Structure and Prospect**
- **Financial Result**

Company Profile

Digital Platform Service Company

Established

1992.4

IPO in TPEX

2002.1

TPEX to TWSE

2003.8

Major Business

Telecom Traffic Business

**Film & Entertainment
Business and Integrated
Marketing Business**

Digital Imagery Provider

Capital

**1.155
Billion**

Chairman

Richard Wu

Employees

125

Business Philosophy

We provide the life
enjoyment platform
to create users'
happiness

MISSION

CULTURE

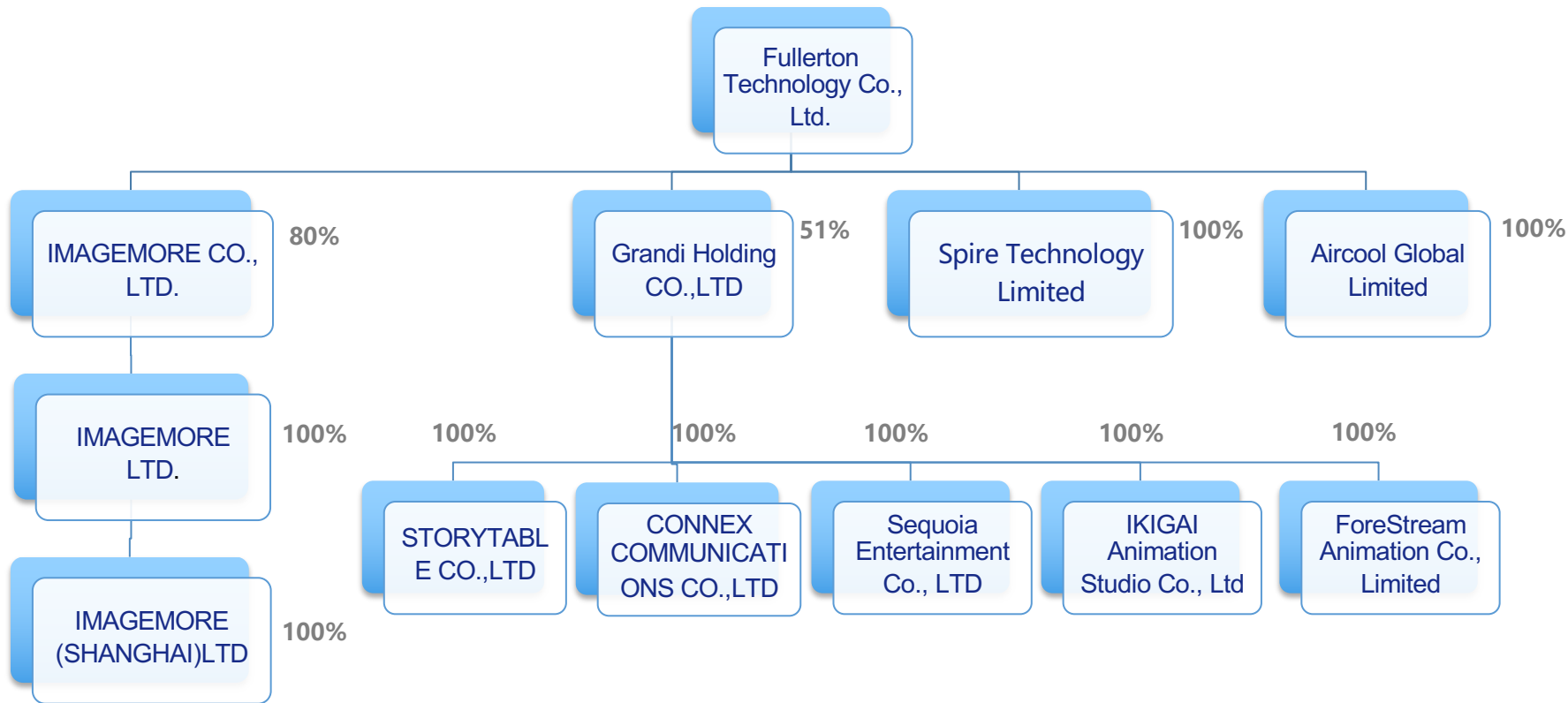
Being open-freedom
and innovation.
Disciplines-teams and
efficiency.

**THEORY OF
BUSINESS**

We provide platform service to create
happiness for customers, set up a happy
environment, create ideals and steady
success on operating for colleagues,
and make profits for shareholders.

Major Investment

Group Organizational Structure



Major Investment



大聯大控股
WPG Holdings

Top 3 Global Semiconductor
Distributor

NT\$ 999.1 Billion 2025



AI & Cybersecurity
Cloud Services



Instant booking
platform of
urban
entertainment



利達 數位影音

First-tech Media
Post-production
Company

Products and Services

Business Group

**Telecom
Traffic**
Communication
Service



GRANDI

格帝控股

**Film &
Entertainment
Business
and
Integrated
Marketing
Business**



Digital Image

Operation Structure and Prospect

Mobile Communication Services

Mobile Communication Services

Foreign Visitors
to Taiwan

**Chunghwa
Telecom
Tourist SIM**

**International
Roaming**



Global
Cross-border
Travelers
Students
Migrant Workers



Taiwan Citizen,
Foreign Students,
Prepaid Card
Application/ Top-Up

**Chunghwa
Telecom
Prepaid Card**

**Chunghwa Telecom
Mobile Value-Added
OTT**



- Movie & Drama
- Sports
- TV
- KOL
- CPBL

International Communication Business Model:

S2B2C

FTC data traffic providers settle accounts with customers only after the service is used.

**Via IT System,
API Integration
Provides Backend
System
Traffic Data &
Analytics**

**Client Only Plays a Sales
Role FTC Handles All
Backend Operations
Zero Inventory for Client
No Capital Tied Up
Reduced Labor Costs**

Strategic Partnership Channels

Taiwan's Top 3 Convenience Store Chains

Asia's Top 4 Ticketing OTAs

kkday

klook

Trip.com

fun10w



Convenience
Stores

Online Travel
Platforms

Travel
Agencies

Financial
Institutions



Taiwan's Top 5 Travel Agencies

 LION TRAVEL
雄獅旅遊

 可樂旅遊

 五福旅遊

 Settour
東南旅遊

 品冠旅遊 www.pktravel.com.tw

Innovation Cases:

7-11

Convenience Store

Innovative Model 1: SIM Card Sales at Convenience Stores

- Solves SIM card inventory issues
- Instant purchase & pickup for customers
- Available at 7,000+ stores nationwide (including airport store)

Innovative Model 2: Online Order, Instant Store Pickup

- Order online (e.g. KKday)
- Pick up at 7-11 via order number
- Instant pickup, no shipping wait
- Available at 7,000+ stores nationwide (including airport store)

Model 1: Buy SIM at Convenience



1. Pick up SIM card
2. Scan card number
3. Select country & plan
4. Get payment slip, pay at counter
5. Plan auto-provisioned via OTA

Model 2: Online Order, 7-11 Pickup (For other SIM card retailers)



1. Pick up SIM card
2. Scan card number
3. Enter order number
4. Get receipt, pay at counter
5. Plan auto-provisioned via OTA

Innovation Case Study:

Klook App eSIM

Innovative Model

- Helped Klook launch its own eSIM brand
- Reduced BD management labor costs
- Increased sales gross margin
- Bundled sales of higher-value products

Results

Gross Margin Increased to 40%
(from 20%)

Successfully blocked overseas players like Airalo from entering the Asian market



Innovation Case Study:

JKoPay App eSIM

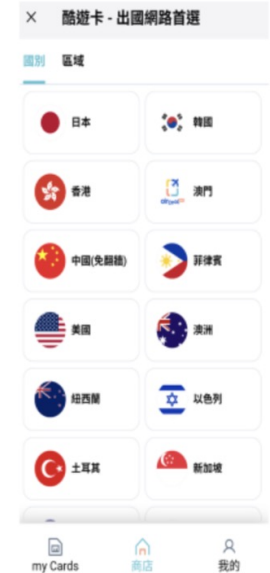
JKoPay has over 7 million members
Innovative Model

- One IMSI, one install, global access
- Personalized dedicated eSIM
- Top up new travel plans within 360 days
- No reinstallation required
- Travel, study & work abroad

Results

Built an Outbound Travel App Ecosystem

Cross-border Payment + Cross-border Mobile Data



Success Case:

Cola Tour & Lifetour's Innovative Service Solutions

Efficient, Resource-Saving Service Solutions

- 1. Customized B2B backend ordering system for each travel agency**
- 2. Europe plans include added data for transit countries**
 - Helps tour leaders manage connectivity during transit
 - Avoids Wi-Fi security risks at transit airports
- 3. Emergency SIM cards, provided instantly**
 - Blank SIM cards provided to agencies; plans provisioned instantly via backend
 - No shipping required, resolves urgent needs immediately
- 4. Backup SIM Cards from Different Carriers**
 - 5 backup SIM cards from different carriers per tour group
 - If an Android phone is incompatible with the original card, the tour leader can swap it instantly
- 5. Free extension of usage days for force majeure delays abroad**



可樂旅遊

1. 2025 Japan Tours:

Introduced free bundled SIM cards via group procurement, fully supplied by FTC.

2. 2026 All Routes:

Introduced free bundled SIM cards via group procurement.
FTC supplies Japan, Southeast Asia, Greater China, Europe, Australia/NZ, and US/Canada.



五福旅遊
.com.tw

1. 2026 All Routes:

Introduced free bundled SIM cards via group procurement.
Fullerton supplies Japan, Korea, Greater China, Southeast Asia, and Europe.

**Obtained NCC Telecom
Business Registration
Certificate**

**Legally Imports Telecom
Data Traffic & Pays Taxes**

**Omnichannel sales with
legal invoicing and
business tax filing**

**Passed Chunghwa
Telecom's cybersecurity
guidelines and review for
listed companies**



Grandi Holding Co., LTD.

Business Structure

Film & Entertainment Business Unit

Creating Landmark Productions
in the Mandarin-Speaking Market

SEQUOIA



**Sequoia Entertainment
Co., Ltd.**

Film Development /
Talent Management

- Original Film & TV – In-House Development
- Talent & Professional Management
- Distribution & Marketing Operations

iKiGAi



**IKIGAI Animation
Studio Co., Ltd**

Animation Production /
IP Expansion

- Original Animated Films – In-House Development
- IP Merchandise – Production & Sales
- IP Licensing – Co-Branding Collaborations

Integrated Marketing Business Unit

Creating New Value in Brand Marketing
& Communication

**STORY
TABLE**



StoryTable Co., Ltd.

Digital Advertising /
Creative Marketing

- Integrated Marketing – Strategy Planning
- Creative Content – Design & Production
- Media Placement – Campaign Execution

CONNEX



**CONNEX Communications
Co., Ltd.**

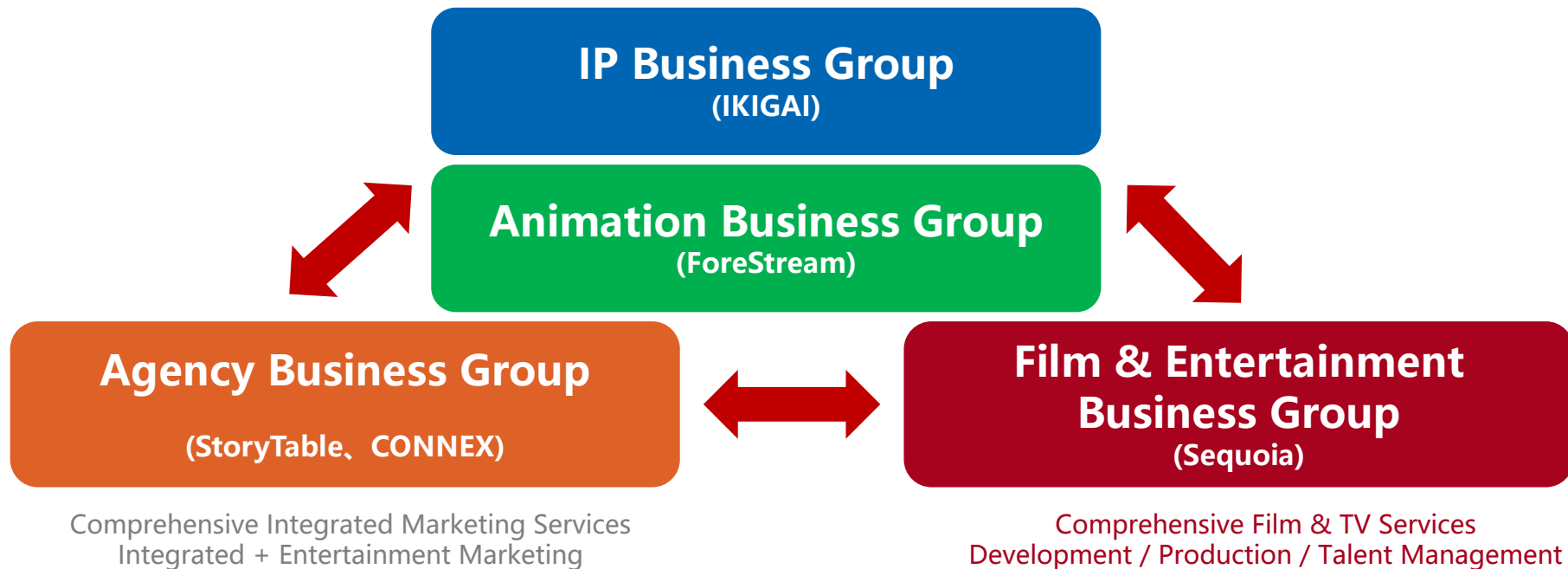
Digital PR / Topic
Marketing

- PR Maintenance – Media Engagement
- Issue Marketing – Communication Strategy
- Crisis Management – Media Training

Grandi Holding –Data-Driven Original IP Value

Original Project Development / Production / Distribution / Promotion / Licensing / Sales

Comprehensive ACGN Services – Original Animation, Comics, Games & Novels



Business Core Strengths



One-Stop Integrated Industry Chain

From creative planning, media-buy, and PR operations to film development & production, talent management, and IP derivatives, forming a one-stop service advantage.



IP-Driven Growth

Developing original live-action and animated projects, building long-term value chains through licensing, production, co-branding, and derivative products.



Data-Driven & Creativity

- The integrated marketing industry leverages media databases and social data feedback to align with brand development.
- Original live-action and animated projects are optimized through quantitative feedback from development, production, and audience consumption.



AI Visual Technology

An in-house AI visual technology team covering everything from planning and art direction to live-action VFX, using AI to raise efficiency and quality and building a replicable, hard-to-substitute content production capability.

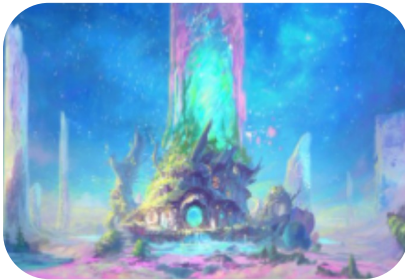
Focusing on Three Strategic Pillars: **Original IP × Global Expansion × AI Technology**

Taking Mandarin-language entertainment global through originality and cross-industry collaboration



1. Asia Market + Europe/US Market

Continue to strengthen our presence in Asia while developing foreign-language projects, expanding into the European and US markets, and building global brand visibility.



2. Development of Original Animation & Comics Projects

Integrating ACGNT (Animation, Comics, Games, Novels, Toys) and extending into novels, figures, and other derivative products to build sustainable, compounding IP operational capabilities.



3. AI Technology Integration

Using AI to integrate planning, art direction, and live-action VFX, building scalable AI content capacity that drives operational efficiency and profit growth.



A Curated Asian Original Stock Photo Brand

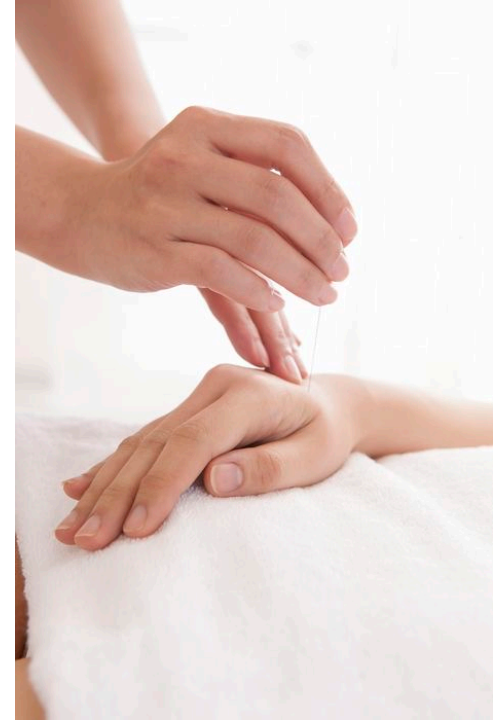


- 2026 Creative Contents
- Cultural & Creative design • Custom Merchandising Services
- Custom Group Apparel and Corporate Gifts

2026 Creative Contents

Cultivating Chinese Cultural Roots

Imagery of Major Festivals
Oriental Wellness & Tea Aesthetics
Local Features



2026 Trending AI Innovation Themes



2026 Design, Teamwear & Gifts Portfolio



Cultural & Creative Design and Product Commercialization

One-Stop Services: Design, Printing, & Productization

- **Daily Essentials:** Delivering custom designs based on specific client style needs (such as trendy or lifestyle aesthetics), including custom T-shirts, mugs, canvas bags, and hats.
- **Space Beautification:** High-quality decorative paintings and photo frames.
- **Holiday Limited Editions:** Postcards, corporate greeting cards, and exquisite annual / desk calendars.

2026 Creative Stock Image Collection

Deepening the Imagery of Traditional Chinese Culture

- **Key Traditional Holidays** (Lunar New Year / Lantern Festival / Dragon Boat Festival / Mid-Autumn Festival / Double Ninth Festival...)
- **Oriental Wellness and The Art of Tea**
- **Local Taiwanese Characteristics, Food and Fruits**
- **Integrating AI for Commercial Design**

Custom Teamwear & Corporate Gifts

Comprehensive Creative Services

- **Enhanced Design Power** — Supported by an internal library of hundreds of thousands of original images, guaranteeing worry-free commercial usage.
- **Driven by Cyclical Demand** — Teamwear and gifts are inherently cyclical; we elevate product and service quality to maximize customer repurchase rates.

Financial Result

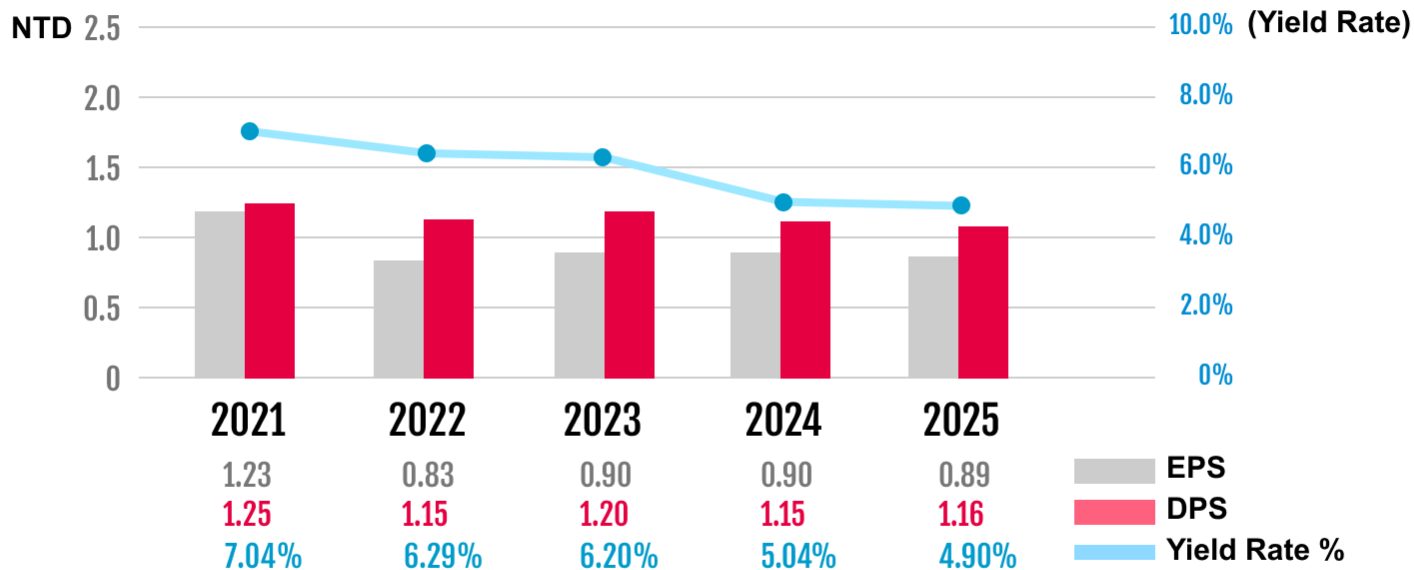
2026 H1 Summary of Performance

Unit: NT\$ thousand, except for EPS

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME	2026H1	%	2025H1	%	YoY	YoY%
Operating revenue	334,055	100%	292,176	100%	41,879	14%
Gross profit from operations	53,990	22%	51,030	20%	2,960	6%
Operating expenses	63,517	26%	59,652	23%	3,865	6%
Operating income (loss)	(18,344)	(5%)	3,536	1%	(21,880)	(619%)
Non-operating income and expenses	12,357	3%	10,109	4%	2,248	22%
Income before Income Tax	(5,987)	(2%)	13,645	5%	(19,632)	(144%)
Consolidate profit (loss)	(10,205)	(3%)	12,279	5%	(22,484)	(183%)
Profit (loss) of non-controlling interests	(5,257)	(2%)	(781)	0%	(4,476)	(573%)
Profit (loss) of parent company	(4,948)	(1%)	13,060	5%	(18,008)	(138%)
EPS (after-tax)	(0.04)		0.11		(0.15)	(136%)

CONSOLIDATED BALANCE SHEETS	2026.6.30	%	2025.12.31	%	2025.6.30	%
Cash and cash equivalents	291,008	6%	402,038	11%	230,566	6%
Current financial assets at amortized cost	240,797	5%	253,463	7%	262,531	7%
Total current assets	857,057	17%	919,395	25%	800,703	21%
Non-current financial assets at fair value through other comprehensive income	3,728,715	75%	2,368,615	64%	2,675,009	67%
Total non-current assets	4,139,809	83%	2,774,836	75%	3,177,431	79%
Total Assets	4,996,866	100%	3,694,231	100%	3,978,134	100%
Total Liabilities	408,001	8%	425,535	11%	453,527	11%
Total Equity	4,588,865	92%	3,268,696	89%	3,524,607	89%

Dividend Policy



Thank You