

2025 INVESTOR CONFERENCE

fullerton

Fullerton Technology Co., Ltd.

TSE 6136

Agenda

- **Company Profile**
- **Major Investment**
- **Products and Services**
- **Operation Structure and Prospect**
- **Financial Result**

Company Profile

Digital Platform Service Company

Established

1992.4

IPO in TPEX

2002.1

TPEX to TWSE

2003.8

Major Business

Telecom Traffic Business

**Film & Entertainment
Business and Integrated
Marketing Business**

Digital Imagery Provider

IOT Solutions Distributor

Capital

**1.155
Billion**

Chairman

Richard Wu

Employees

123

Business Philosophy

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We provide the life
enjoyment platform to
create users'
happiness

MISSION

CULTURE

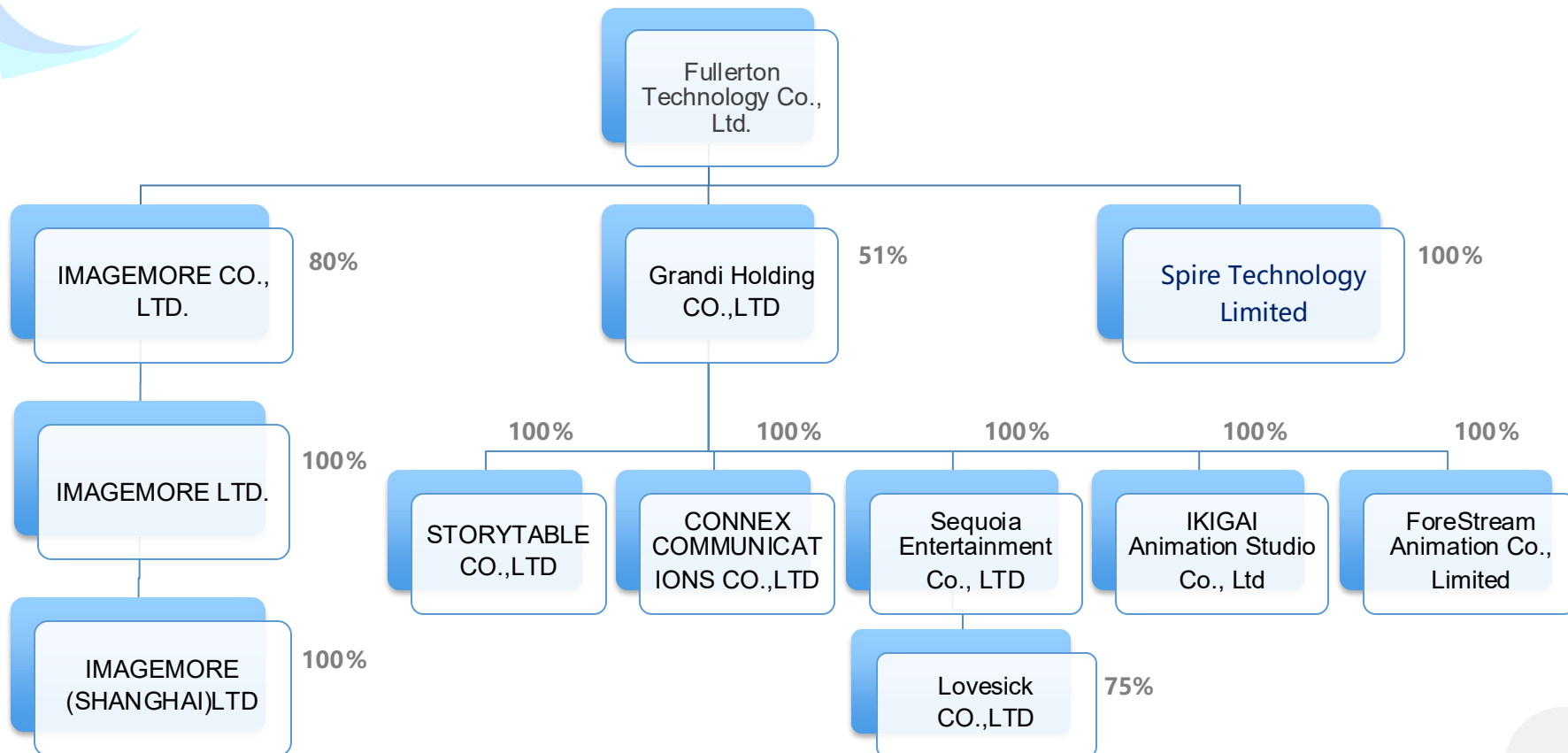
Being open-freedom
and innovation.
Disciplines-teams and
efficiency.

**THEORY OF
BUSINESS**

We provide platform service to create
happiness for customers, set up a happy
environment, create ideals and steady
success on operating for colleagues,
and make profits for shareholders.

Major Investment

Group Organizational Structure



Major Investment

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大聯大控股
WPG Holdings

No.1 Global Semiconductor
Distributor

NT\$ 880.6 Billion / 2024



AI & Cybersecurity
Cloud Services



Instant booking
platform of urban
entertainment



First-tech Media
Post-production
Company

Products and Services

Telecom Traffic

Communication
Service



GRANDI

格帝控股

Film & Entertainment
Business
and
Integrated Marketing
Business



Digital Image

Internet of Things IOT

Operation Structure and Prospect

Mobile Communication Service

Business Scope

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Inbound Taiwan
Foreign Tourists

Inbound Taiwan
Prepaid SIM

International
Roaming

Global
Cross-Border
Tourists

Value-Added
OTT

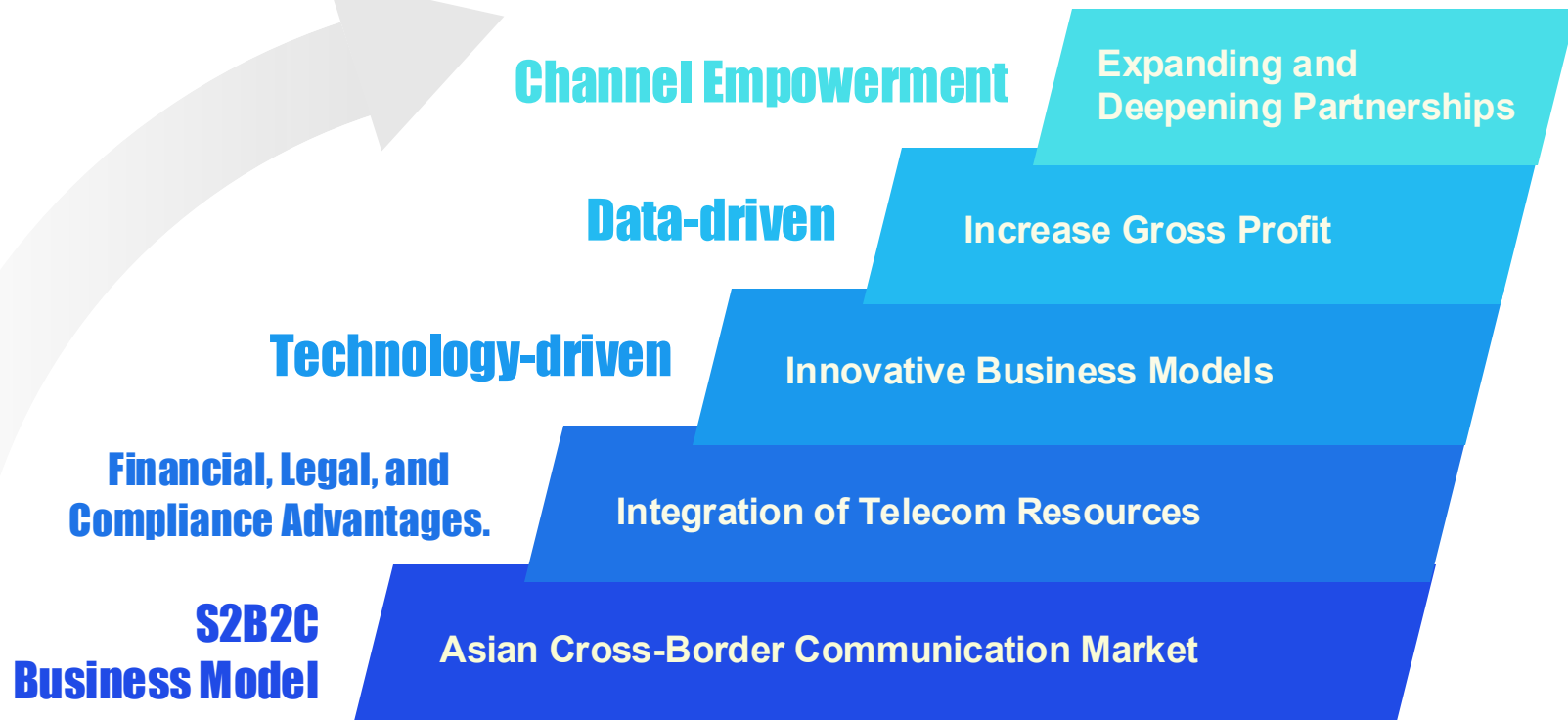


- Movie & Drama
- Sports
- TV
- KOL
- CPBL

Citizen
Prepaid Card

Taiwan Citizen, Foreign Students,
Prepaid Card Application/ Top-Up

Operational Strategy for the Telecom Roaming Market



Legally Compliant Operation of Telecommunications and International Roaming Services

已登記電信事業清單

製表日期：114/7/1

序號	電信事業名稱	服務內容	證書字號	登記日期	營運計畫核准	網路設置計畫核准
北區						
1	台灣固網股份有限公司	語音服務(固定)、數據服務(固定、IASP)、其他(國際海纜電路出租業務、市內、國內長途陸纜電路出租業務)	N109000001	109/7/13	V	V
2	台灣大哥大股份有限公司	語音服務(行動)、數據服務(行動)、其他(電信加值服務、語音單純轉售服務)	N109000002	109/7/14	V	V
3	大統電信股份有限公司	其他(國際海纜電路出租業務)	N109100001	109/7/27		V
4	宅急網股份有限公司	數據服務(IASP)、其他(電信加值服務)	N109000004	109/7/31		V
5	中華電信股份有限公司	語音服務(固定、行動、衛星)、數據服務(固定、行動、衛星)、其他(多媒體內容傳輸平台服務、國際海纜電路出租業務、市內、國內長途陸纜電路出租業務、固定通信加值服務(包括市內電話加值服務、長途電話加值服務、國際電話加值服務)、行動電話加值服務(包括消客服務、企客服務及各式延續性加值服務))	N109000005	109/8/3	V	待補件(變更)
6	毅通網絡股份有限公司	其他(電信加值服務)	N109000007	109/8/17	V	V
7	富爾特科技股份有限公司	其他(電信加值服務)	N109000008	109/8/19		
8	新海瓦斯股份有限公司	其他(市內、國內長途陸纜電路出租業務)	N109000009	109/8/28		V
9	騰雲運算股份有限公司	數據服務(IASP)	N109000010	109/9/1		待申請
10	遠傳電信股份有限公司	語音服務(固定、行動)、數據服務(固定、行動、IASP)、其他(電信加值服務)	N109000011	109/9/3	V	V
11	新世紀資通股份有限公司	語音服務(固定)、數據服務(固定)、其他(國際海纜電路出租業務、市內、國內長途陸纜電路出租業務、電信加值服務)	N109000013	109/9/7	V	待補件(變更)



國家通訊傳播委員會
National Communications Commission

電信事業登記證明

字號：電管字第N109000008號

一、電信事業名稱：富爾特科技股份有限公司

二、代表人姓名：吳長青

三、公司地址：231新北市新店區寶強路6-3號5樓

四、資本額：新臺幣 1,155,364,120元整

五、登記日期：民國109年8月19日



序號 1201304

Broad Coverage & High Quality

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Covers 95% of outbound
travel destinations

74% of regions support
dual-network connections

Americas

United States,
Canada, Guam

Middle East

Israel, UAE, Turkey



Asia

Japan, South Korea, China,
Hong Kong, Macau,
Philippines, Thailand,
Vietnam, Singapore, Malaysia,
Indonesia, Cambodia

Oceania

New Zealand, Australia

Europe (32 countries)

United Kingdom, Ireland, Iceland, Portugal, Spain, Gibraltar, France,
Germany, Belgium, Luxembourg, Netherlands, Italy, Switzerland,
Denmark, Norway, Sweden, Finland, Poland, Czech Republic, Slovakia,
Austria, Hungary, Slovenia, Croatia, Romania, Bulgaria, Greece, Estonia,
Latvia, Lithuania, Malta, Cyprus, ... continuously expanding

Partners



Online Travel
Agency

Convenience
Store



Travel
Agency

financial
institution



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Why Major Channels Select FTC for International Roaming

- Legally accredited with Telecommunications Service Registration for telecom and international roaming operations
- The only publicly listed company in Taiwan offering international roaming services, strictly complying with consumer communication security and personal data protection regulations.
- International roaming packages cover 95% of Taiwanese outbound travel destinations, with 74% supporting dual-network connections.
- S2B2C business model: Acting as an ODM, FTC provides customized, end-to-end solutions—including systems, technology, resources, and customer support—based on the commercial scenarios of distribution partners across Asia, enabling them to build their own roaming brands and services.



Grandi Holding Co., LTD.

Business Structure

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Film & Entertainment Business Unit

Creating Landmark Productions
in the Mandarin-Speaking Market

SEQUOIA



**Sequoia Entertainment
Co., Ltd.**

Film Development /
Talent Management

- Original Film & TV – In-House Development
- Talent & Professional Management
- Distribution & Marketing Operations

iKiGAI



**iKIGAI Animation
Studio Co., Ltd**

Animation
Production / IP
Expansion

- Original Animated Films – In-House Development
- IP Merchandise – Production & Sales
- IP Licensing – Co-Branding Collaborations

Integrated Marketing Business Unit

Creating New Value in Brand Marketing
& Communication

**STORY
TABLE**



StoryTable Co., Ltd.

Digital Advertising /
Creative Marketing

- Integrated Marketing – Strategy Planning
- Creative Content – Design & Production
- Media Placement – Campaign Execution

CONNEX



**CONNEX Communications
Co., Ltd.**

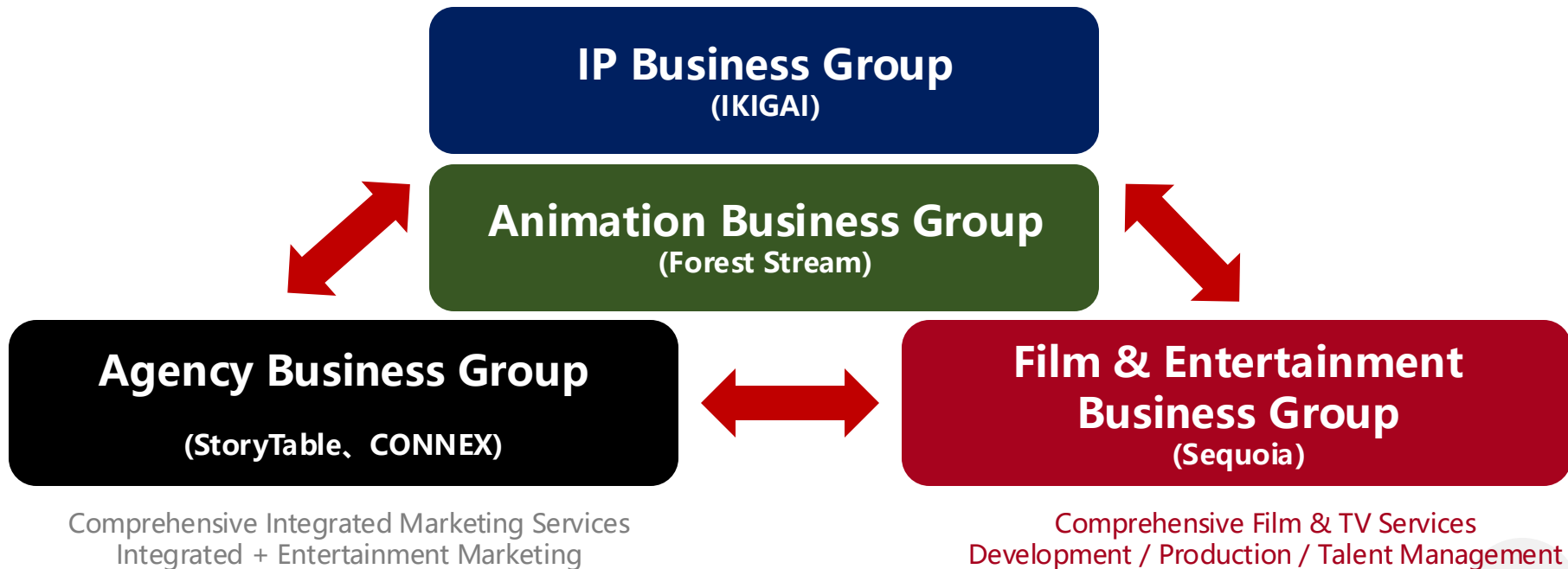
Digital PR / Topic
Marketing

- PR Maintenance – Media Engagement
- Issue Marketing – Communication Strategy
- Crisis Management – Media Training

Grandi Holding –Data-Driven Original IP Value

Original Project Development / Production / Distribution / Promotion / Licensing / Sales

Comprehensive ACGN Services – Original Animation, Comics, Games & Novels



Business Core Strengths



One-Stop Integrated Industry Chain

From creative planning, media-buy, and PR operations to film development & production, talent management, and IP derivatives, forming a one-stop service advantage.



IP-Driven Growth

Developing original live-action and animated projects, building long-term value chains through licensing, production, co-branding, and derivative products.



Data-Driven & Creativity

1. The integrated marketing industry leverages media databases and social data feedback to align with brand development.
2. Original live-action and animated projects are optimized through quantitative feedback from development, production, and audience consumption.

Focusing on Three Strategic Pillars: Originality × Global Expansion × IP Extend



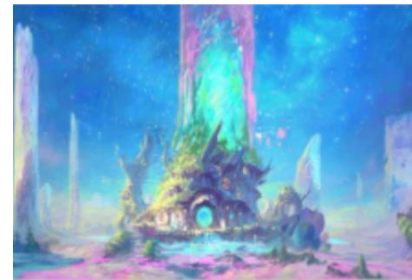
1. Asia Market + Europe/US Market

Continue to strengthen our presence in Asia while developing foreign-language projects, expanding into the European and US markets, and building global brand visibility.



2. Emerging Film & TV Business Model: “Works × Actors”

Combining idol group management with film projects to carve out new business models beyond the highly competitive film industry.



3. Development of Original Animation & Comics Projects

Integrating ACGN (Animation, Comics, Games, Novels) to build sustainable, compounding IP operational capabilities.



Oriental Representative & Original Brand

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- 2025 Creative Contents
- Cultural & Creative design • Customized service
- Professional Custom Team Uniform / Gifts

2025 Creative Contents

Year of the Horse : Gallop, Strength, Auspiciousness

Chinese Traditional Style -- Chinese Painting, Ink Painting

Avant-garde Future Style -- Tech, metallic shiny background



2025 Asian Hot Topics

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2025 Cultural & Creative Design · Customized service Case Sharing



Cultural & Creative Design

Support Design、Printing、 One-stop service

- Daily : Mugs, Phone cases, Cushions
- Stationery : Notebooks, Bookmarks, Notepads
- Wearable : T-shirt, Hat, Canvas Bag
- Space : Wall art, Photo frames
- Festival : Postcards, Greeting cards, Calendar / Desk Calendar

2025 Creative Stock Image

Strengthening the traditional Chinese culture contents:

- Traditional Festival (New Year/ Lantern /Dragon Boat/ Mid-Autumn / Chongyang ...) ...
- Chinese Medicine · Medicinal cuisine
- Chinese Tea
- Asian Cuisine · Fruits
- **Combine AI** & synthetic creation

Custom Team Uniforms / Gifts

Practicality 、 Branding 、 Quality Up

Design support · Small batch customization

- Custom team uniforms : Enterprises, Exhibition vendors, Schools, Clubs ...
- Enterprise Procurement / Corporate Gifts : Mug、 Notebook、 Canvas Bags ...

Financial Result

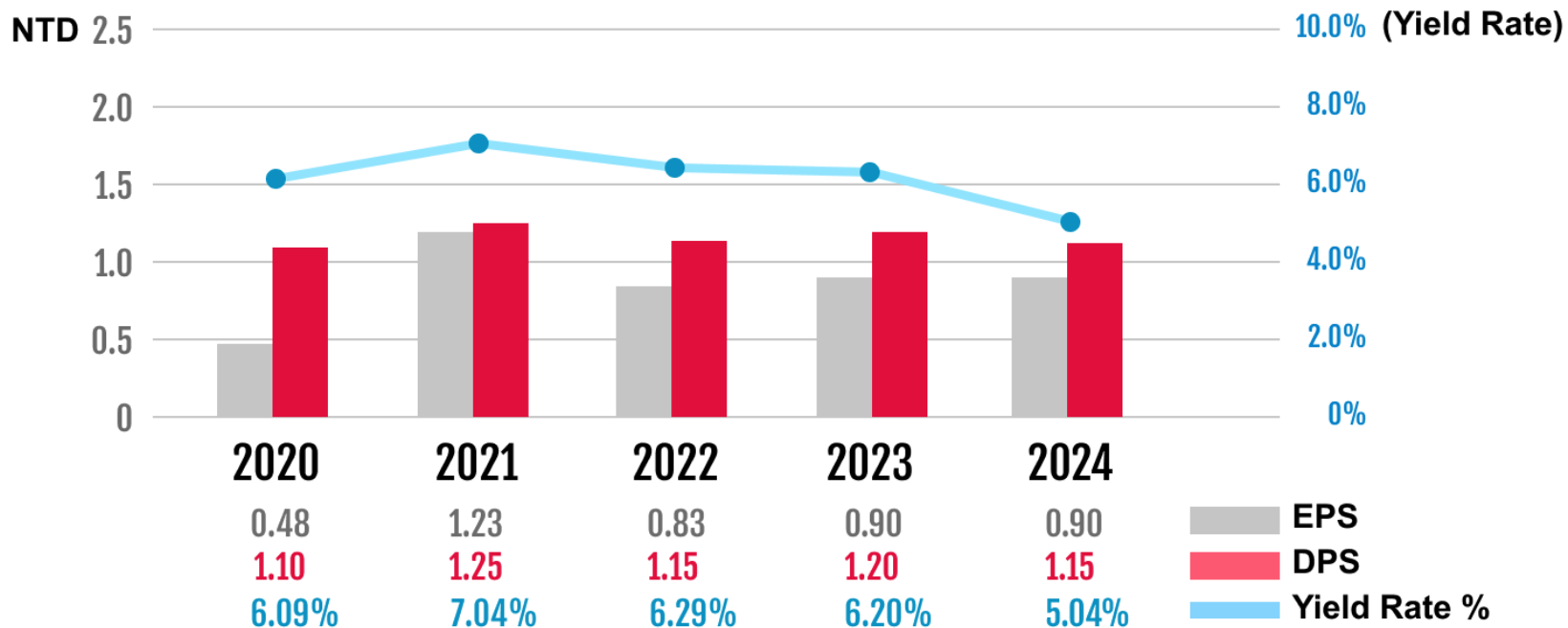
2025H1 Summary of Performance

Unit: NT\$ thousand, except for EPS

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME	2025H1	%	2024H1	%	YoY	YoY%
Operating revenue	292,176	100.00%	245,311	100.00%	46,865	19.10%
Gross profit from operations	53,990	22.01%	51,030	20.04%	2,960	5.80%
Operating expenses	63,517	25.89%	59,652	23.43%	3,865	6.48%
Operating income (loss)	3,536	1.21%	(9,527)	(3.88%)	13,063	137.12%
Non-operating income and expenses	10,109	3.46%	13,261	5.40%	(3,152)	(23.77%)
Income before Income Tax	13,645	4.67%	3,734	1.52%	9,911	265.43%
Net Income	12,279	4.20%	2,467	1.01%	9,812	397.73%
EPS (after-tax)	0.11		0.02		0.09	450.00%

CONSOLIDATED BALANCE SHEETS	2025.6.30	%	2024.12.31	%	2024.6.30	%
Cash and cash equivalents	230,566	5.81%	296,936	8.16%	162,980	3.84%
Current financial assets at amortized cost	262,531	6.62%	226,445	6.22%	276,208	6.51%
Total current assets	807,951	20.37%	693,523	19.05%	611,425	14.41%
Non-current financial assets at fair value through other comprehensive income	2,675,009	67.43%	2,638,489	72.48%	3,337,794	78.67%
Total non-current assets	3,158,899	79.63%	2,946,693	80.95%	3,631,441	85.59%
Total Assets	3,966,850	100.00%	3,640,216	100.00%	4,242,866	100.00%
Total Liabilities	452,059	11.39%	131,691	3.62%	243,047	5.72%
Total Equity	3,514,791	88.61%	3,508,525	96.38%	3,999,819	94.28%

Dividend Policy



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Thank You